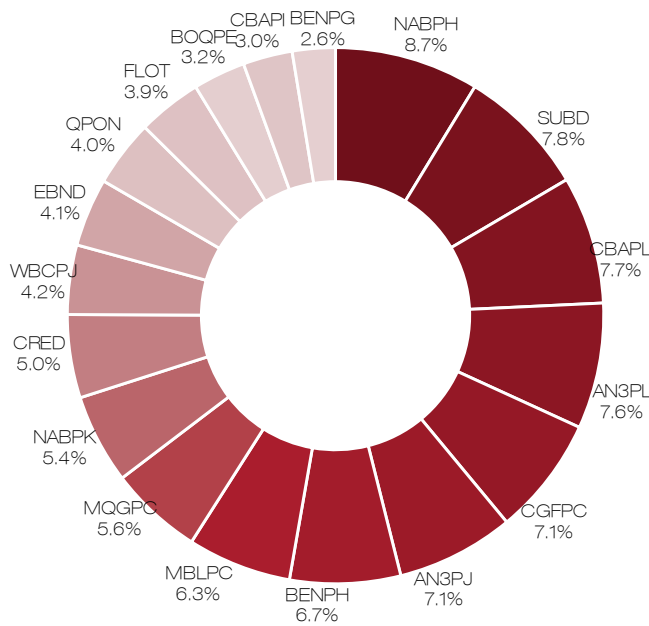


Performance*	Month	Quarter	One Yr	2 Yr pa.	3 Yr pa.	Inception	Inception pa
Yield	-0.03%	1.35%	7.97%	6.25%	4.24%	21.08%	4.18%
RBA Cash	0.36%	1.08%	4.30%	3.49%	2.36%	8.00%	1.66%



### Portfolio Strategy

This income Strategy is designed for clients who want a better return than term deposits and cash while also have at-call access to their funds. It suits a conservative risk profile. The strategy invests in hybrids issued by investment-grade Australian financial institutions. There is also an allocation to bonds, both Australian and international including sub-investment grade. The strategy targets a return of the RBA cash rate +2.5 - 3.5%.

### Portfolio Characteristics

Inception Date	2/09/2019
Benchmark	RBA Cash Rate
Return Since Inception	4.2% p.a.
Benchmark Return Since Incp.	1.7% p.a.

A quiet month for our Portfolio with a small -0.03% return. It was almost expected that one of these months had to be a zero given how well things have been going – fiscal year to date is 6.65%.

The general tone around economic data was negative. Unemployment was up marginally, retail sales were down, as was building approvals and consumer confidence. All that would mean a cash rate cut, or at least no rate rise, was the likely path. On the flipside inflation was (is) slightly higher and proving difficult to contain. Net result is an expectation of no change to Australian cash rates – the rate that effects our returns more than any other – for the foreseeable future.

During the month we exited our position in the MMKT to pay for a new NAB hybrid issue. While credit spreads remain tight, we remain close to fully invested as we take advantage of a relatively benign period of interest rate movements.

Please call us with any questions or thoughts.

\*Note: Performance of the strategy group is representative of individual client portfolios, although performance can differ due to inherent differences between clients' portfolios such as initial entry timing, legacy holdings or requested stock exclusions. Performance measured is after fees, taxes and franking credits.